

# Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



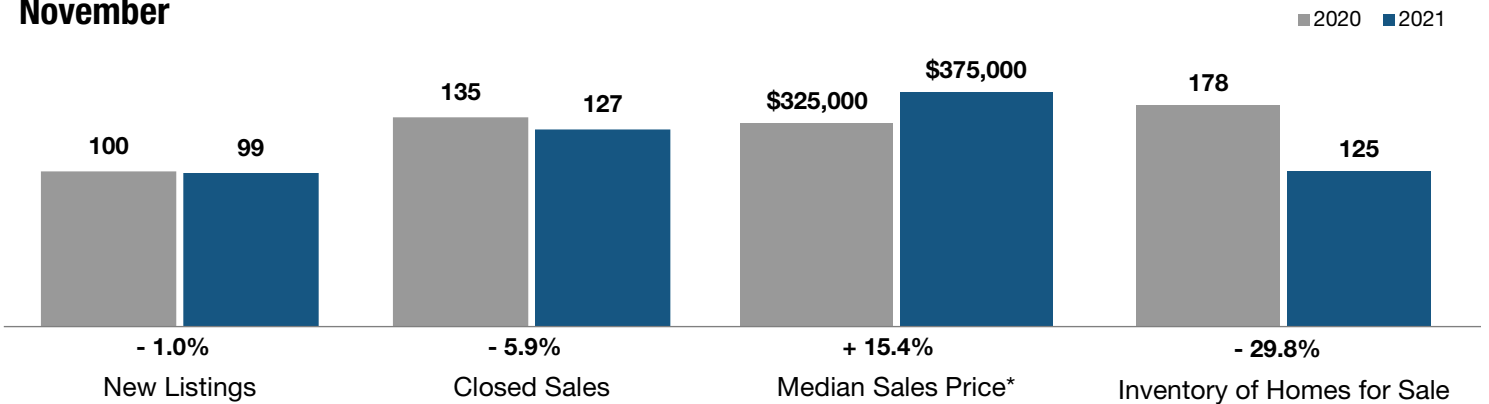
## Hilton Head Totals

Condos / Villas Only

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	100	99	- 1.0%	1,342	1,520	+ 13.3%
Closed Sales	135	127	- 5.9%	1,235	1,394	+ 12.9%
Median Sales Price*	\$325,000	\$375,000	+ 15.4%	\$297,000	\$350,000	+ 17.8%
Percent of List Price Received*	97.5%	98.5%	+ 1.0%	96.6%	99.2%	+ 2.7%
Days on Market Until Sale	102	78	- 23.7%	127	75	- 41.1%
Inventory of Homes for Sale	178	125	- 29.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

