

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



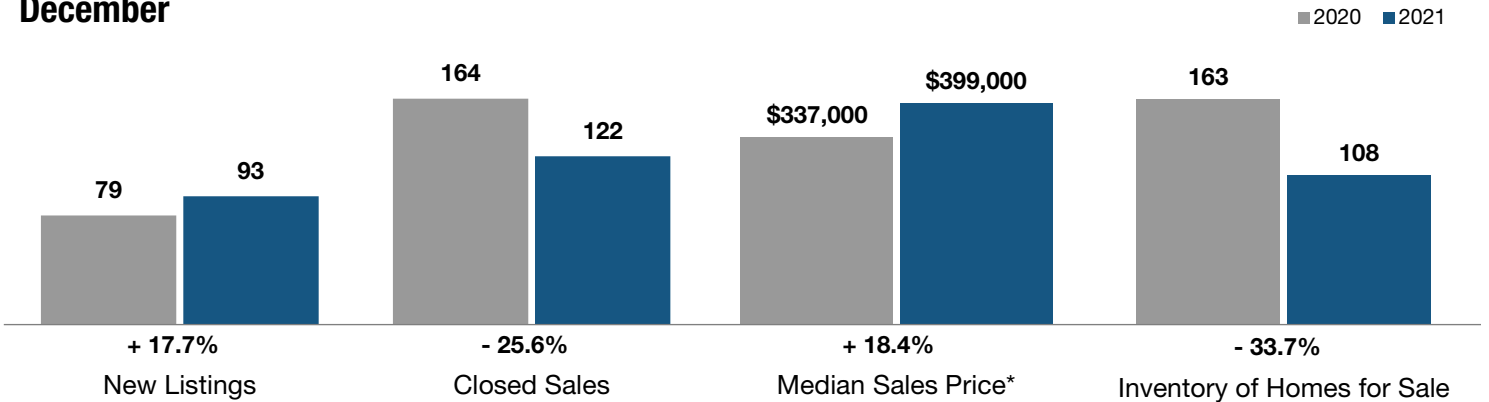
Hilton Head Totals

Condos / Villas Only

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	79	93	+ 17.7%	1,421	1,613	+ 13.5%
Closed Sales	164	122	- 25.6%	1,399	1,518	+ 8.5%
Median Sales Price*	\$337,000	\$399,000	+ 18.4%	\$302,500	\$359,100	+ 18.7%
Percent of List Price Received*	97.7%	99.2%	+ 1.5%	96.7%	99.2%	+ 2.5%
Days on Market Until Sale	102	79	- 23.0%	124	75	- 39.5%
Inventory of Homes for Sale	163	108	- 33.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

