

# Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

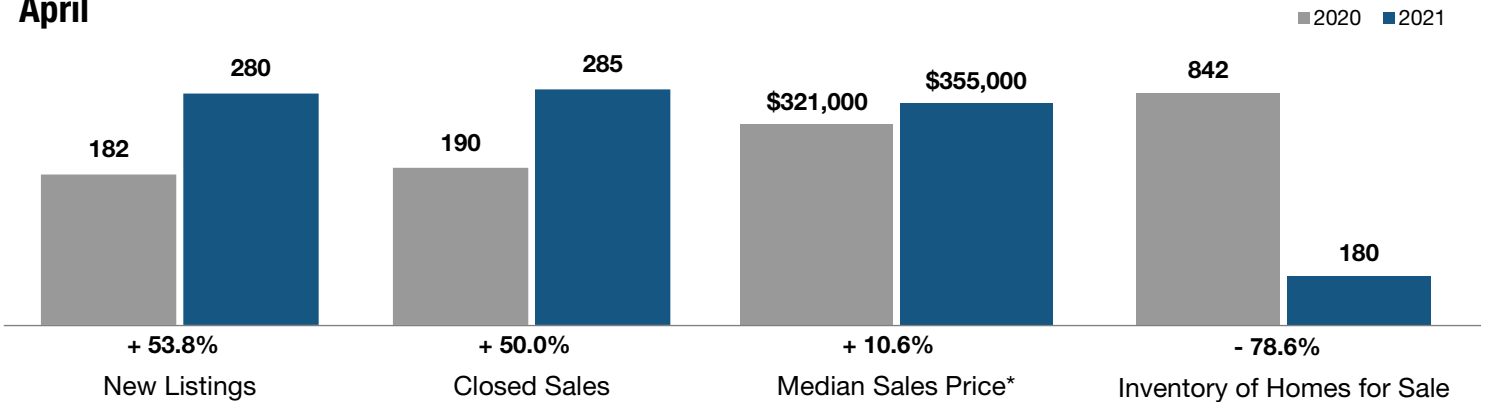


## Mainland

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	182	<b>280</b>	+ 53.8%	1,002	<b>1,114</b>	+ 11.2%
Closed Sales	190	<b>285</b>	+ 50.0%	700	<b>1,002</b>	+ 43.1%
Median Sales Price*	\$321,000	<b>\$355,000</b>	+ 10.6%	\$325,000	<b>\$353,528</b>	+ 8.8%
Percent of List Price Received*	97.6%	<b>99.5%</b>	+ 1.9%	97.6%	<b>98.7%</b>	+ 1.1%
Days on Market Until Sale	132	<b>101</b>	- 23.5%	135	<b>115</b>	- 14.8%
Inventory of Homes for Sale	842	<b>180</b>	- 78.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

