

Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

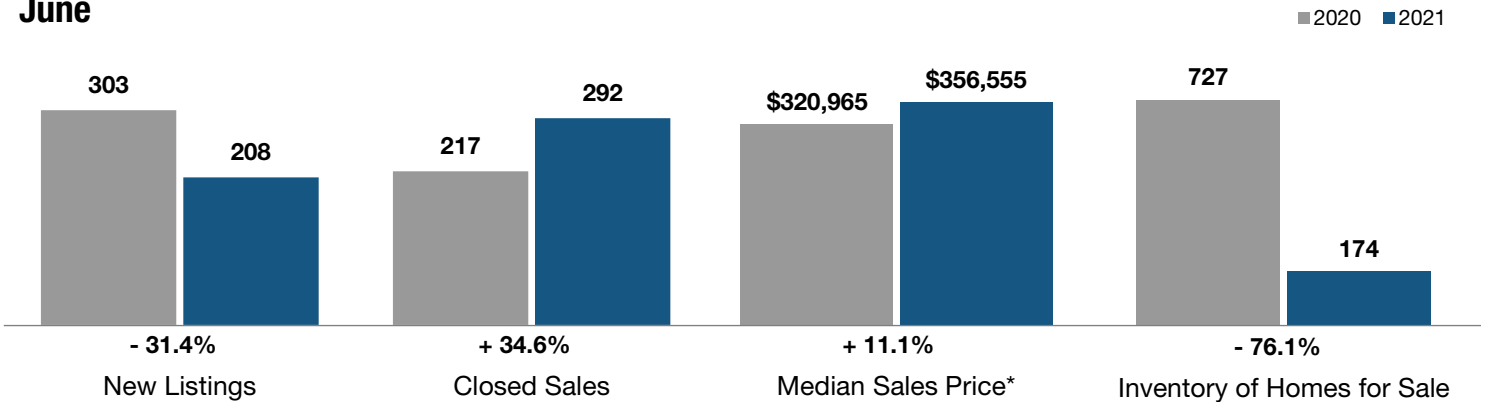


Mainland

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	303	208	- 31.4%	1,517	1,589	+ 4.7%
Closed Sales	217	292	+ 34.6%	1,066	1,597	+ 49.8%
Median Sales Price*	\$320,965	\$356,555	+ 11.1%	\$320,000	\$360,500	+ 12.7%
Percent of List Price Received*	97.5%	100.7%	+ 3.3%	97.6%	99.2%	+ 1.6%
Days on Market Until Sale	141	86	- 39.0%	135	106	- 21.5%
Inventory of Homes for Sale	727	174	- 76.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

