

# Local Market Update – September 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

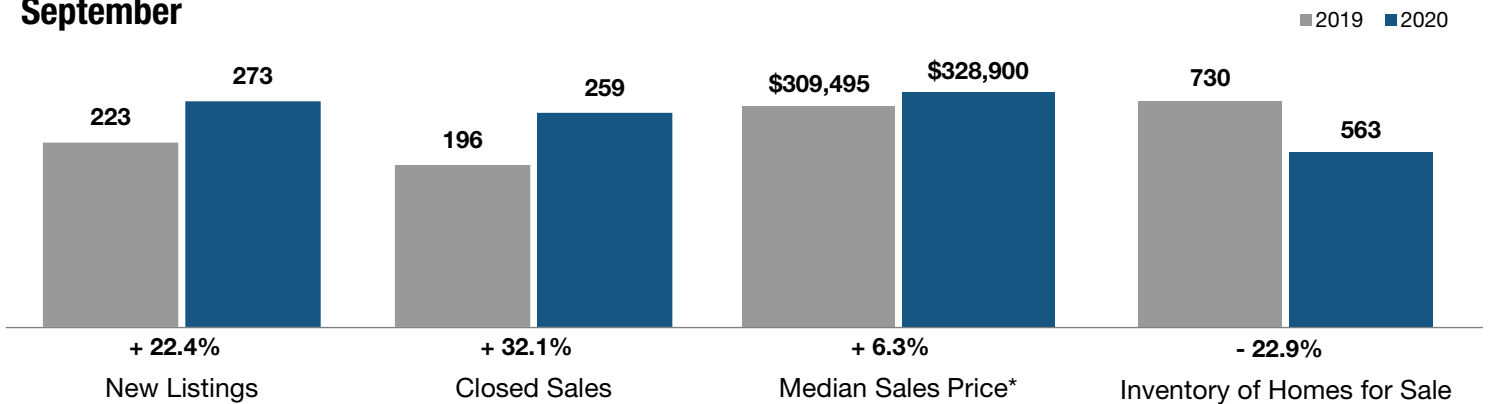


## Mainland

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	223	<b>273</b>	+ 22.4%	2,408	<b>2,347</b>	- 2.5%
Closed Sales	196	<b>259</b>	+ 32.1%	1,886	<b>1,871</b>	- 0.8%
Median Sales Price*	\$309,495	<b>\$328,900</b>	+ 6.3%	\$302,000	<b>\$330,000</b>	+ 9.3%
Percent of List Price Received*	97.8%	<b>97.6%</b>	- 0.2%	97.7%	<b>97.7%</b>	+ 0.0%
Days on Market Until Sale	124	<b>150</b>	+ 20.7%	125	<b>137</b>	+ 9.4%
Inventory of Homes for Sale	730	<b>563</b>	- 22.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

